

Presentation to the Facilities Subcommittee October 9, 2012



1333 Broadway, Suite 1000, Oakland, CA 94612

1111

A Division of Zions First National Ban

Fontana USD Bond Program



Presentation to the West Contra Costa Unified School District Facilities Subcommittee | page 1

Fontana USD Pricing

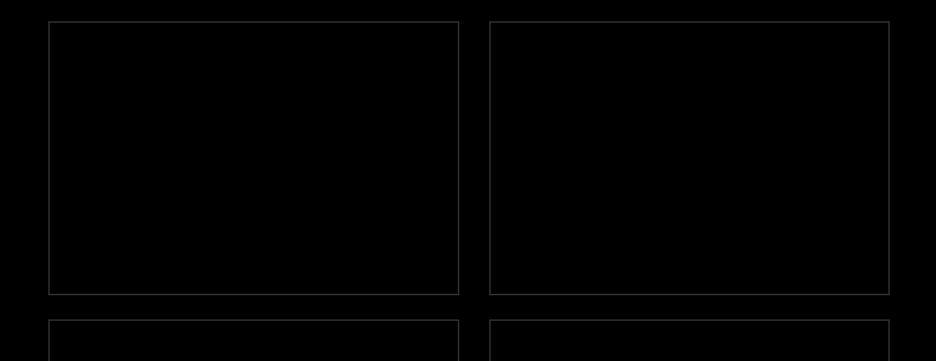




Results

CONTRA ON

Bid Range



^[1] Due to differences in structure, bid TICs are not directly comparable between series



Presentation to the West Contra Costa Unified School District Facilities Subcommittee | page 6

CIB Results

| 2012 General Obligation | Refunding Bonds |
|-------------------------|-----------------|
|-------------------------|-----------------|

| MATURITY | \$ AMOUNT | RATE | BASIS/YIELD | SPREAD |
|------------|-----------|-------|--------------------|--------|
| 08/01/2013 | 2,100,000 | 2.000 | 0.400 | 0.20 |
| 08/01/2014 | 1,035,000 | 2.000 | 0.550 | 0.25 |
| 08/01/2015 | 2,070,000 | 3.000 | 0.650 | 0.29 |
| 08/01/2016 | 2,445,000 | 3.000 | 0.750 | 0.29 |
| 08/01/2017 | 2,775,000 | 3.000 | 1.000 | 0.38 |
| 08/01/2018 | 3,180,000 | 5.000 | 1.200 | 0.41 |
| 08/01/2019 | 3,570,000 | 5.000 | 1.500 | 0.48 |
| 08/01/2020 | 3,980,000 | 4.000 | 4.830 | 0.55 |
| 08/01/2021 | 4,400,000 | 4.000 | 2.150 | 0.64 |
| 08/01/2022 | 4,810,000 | 4.000 | 2.400 | 0.71 |
| 08/01/2023 | 5,290,000 | 4.000 | 2.550 | 0.73 |
| 08/01/2024 | 5,810,000 | 4.000 | 2.650 | 0.75 |
| 08/01/2025 | 6,355,000 | 5.000 | 2.550 | 0.58 |
| 08/01/2026 | 6,980,000 | 5.000 | 2.620 | 0.58 |
| 08/01/2027 | 7,695,000 | 5.000 | 2.700 | 0.59 |
| 08/01/2028 | 8,425,000 | 3.000 | 3.200 | 1.03 |
| 08/01/2029 | 6,195,000 | 3.125 | 3.250 | 1.02 |
| 08/01/2030 | 700,000 | 3.250 | 3.300 | 1.01 |
| 08/01/2031 | 300,000 | 3.250 | 3.350 | 1.00 |

| SYNDICATE | DOLLAR BID | TIC |
|--|-------------|---------|
| Raymond James MK (Lead Underwriter)* | 110.3195455 | 2.9071% |
| BA Merrill Lynch (Alone) | 110.7762443 | 2.9182% |
| Morgan Stanley (Alone) | 103.7876837 | 2.9397% |
| Barclays Capital (Lead Underwriter)** | 110.5441997 | 3.033% |
| Citigroup (Alone) | 114.0563322 | 3.1502% |
| Wells Fargo Secs (Alone) | 113.5939833 | 3.162% |

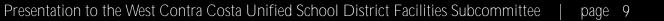
Presentation to the West Contra Costa Unified School District Facilities Subcommittee | page 8

CAB Results

| MATURITY | \$ AMOUNT | RATE | BASIS/YIELD | SPREAD |
|------------|----------------|------|--------------------|--------|
| 08/01/2030 | \$1,164,380.00 | 0 | 5.000 | 2.71 |
| 08/01/2031 | 1,098,188.00 | 0 | 5.050 | 2.70 |
| 08/01/2033 | 4,338,936.00 | 0 | 5.200 | 2.71 |
| 08/01/2034 | 4,436,320.00 | 0 | 5.350 | 2.78 |
| 08/01/2035 | 4,399,596.00 | 0 | 5.400 | 2.75 |
| 08/01/2036 | 4,219,565.00 | 0 | 5.550 | 2.83 |
| 08/01/2037 | 4,150,632.00 | 0 | 5.600 | 2.81 |
| 08/01/2038 | 4,069,116.00 | 0 | 5.650 | 2.84 |
| 08/01/2039 | 3,997,249.00 | 0 | 5.680 | 2.85 |
| 08/01/2040 | 3,948,188.00 | 0 | 5.700 | 2.86 |
| 08/01/2041 | 3,878,536.00 | 0 | 5.730 | 2.88 |
| 08/01/2042 | 3,440,814.00 | 0 | 5.750 | 2.89 |
| 08/01/2043 | | | | |

| SYNDICATE | DOLLAR BID | TIC |
|--------------------------------------|-------------|---------|
| Citigroup (Alone) | 23.99374414 | 5.5891% |
| Barclays Capital (Lead Underwriter)* | 22.33729048 | 5.8773% |
| Morgan Stanley (Alone) | 22.05254546 | 5.9291% |
| BA Merrill Lynch (Alone) | 21.71848612 | 5.9907% |

* Siebert Brandford (Co-Manager).





Other Considerations

